

VALUE:

- Lower cost
- Shorter schedules
- Improved staff utilization
- Better control
- Fewer changes
- Fewer issues
- Continuous improvement
- Consistency
- Targeted improvement activity

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projectAudit[®] is launched

Finally a better way to achieve significant and lasting project performance improvement - lower cost, faster completion, - projectAudit[®] has arrived!



projectAudit[®] is the start...

- ◆ Identify and reinforce your success.
- ◆ Find, analyze and remedy your failures.

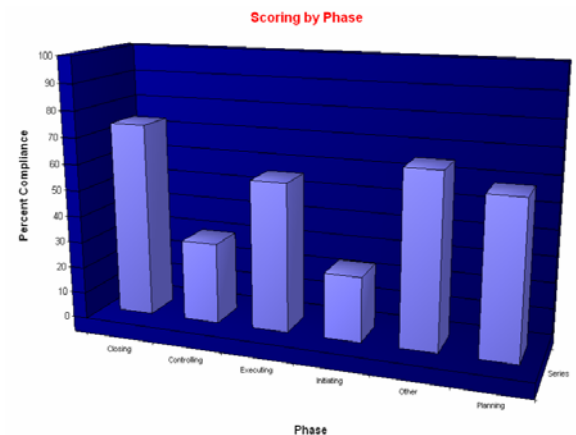
Contact Mike Weymier at pmMaturity for more information and a demonstration. You'll be amazed at this cutting edge, unique way to achieve the results you know are possible.

better project performance

... projectAudit[®] enhances your lessons learned process by providing a web-based survey each member of the project team completes

... questions are designed to identify the root cause of performance problems

... surveys are developed by drawing on a pool of over 300 questions derived from PMI's PMBOK[®] or the ISO 10006 standard

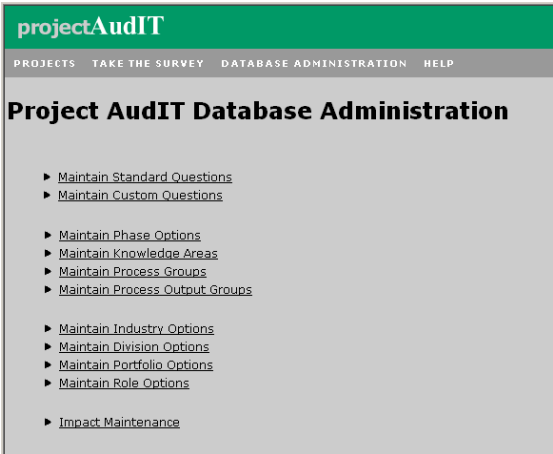
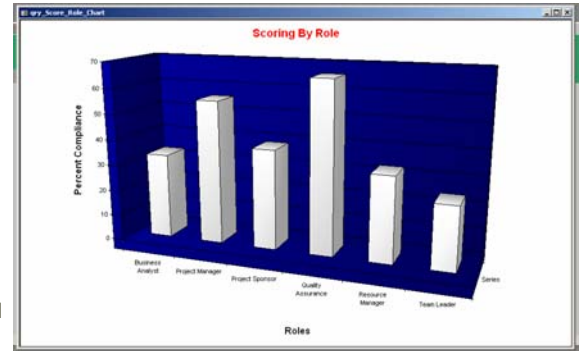


... question self-authoring allows you to integrate your methodology
 ... questions are weighted based on their importance to project success
 ... projectAudit[®] compiles survey answers and builds a prioritized list of activities you do to insure your performance issues are corrected

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improved resource utilization

- ... process responsibilities are defined based on a role and responsibility matrix
- ... a list of over 30 predefined roles are included
- ... role self-definition allows you to customize **projectAudIT**® to your unique environment
- ... **projectAudIT**® insures each member of the team understands their responsibilities
- ... a prioritized list of improvement activities is maintained by role to support targeted training
- ... enhanced vendor control



quicker project completions

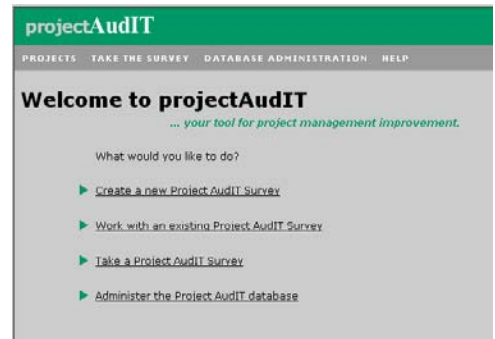
- ... **projectAudIT**® maintains a comprehensive lessons learned database to quickly identify and eliminate the activities that most impact schedule completion
- ... automated tools extract data to allow careful analysis and reporting
- ... unfavorable trends are identified while they still can be reversed
- ... information is fed back into the planning cycle for future projects

lower project cost

- ... templates are created for each project type
- ... **projectAudIT**® enforces process uniformity
- ... project-to-project comparisons are made to reinforce positive influences and correct those that are negative

enhanced product functionality

- ... correcting past mistakes guarantees the project delivers the desired scope
- ... change orders are minimized and the number of issues are reduced



higher team morale

- ... **projectAudIT**® is easily to use and readily accepted by everyone in the organization
- ... morale is improved when the team understands its performance is objectively assessed with the organization making a real effort toward continuous improvement



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pmMaturity has a simple goal...

... to help you improve the performance of the projects you perform.

... and we do it by offering a unique set of service and product offerings:

- [projectAudIT®](#)
- [project management knowledge area improvement](#)
- [project methodology implementation](#)
- [team competence building - training and education](#)
- [organizational maturity enhancement - PMO](#)
- [project team staffing](#)
- [maturity model audits](#)
- [program management](#)
- [portfolio management](#)

Significant and Permanent Improvement in Project Performance

IT Governance

IT budgets have fallen to an average of 3.13% of revenue and CIOs more than ever must run IT like a business.

That means managing commodity services and products at market competitive rates, **enabling change**, and focus-

Despite lower technology and people costs, CIOs expect overall IT spending to go up in the next five years, partly driven by pent-up demand to boost productivity and customer support. So said a panel of 20 IT and business executives at a MIT Sloan School of Management CIO Summit. None of the executives expect to spend less on IT in five years. They identified ubiquitous computing, the commoditization of IT, and the growing importance of **IT governance** as key trends that will change their businesses. Also on their to-do lists: vendor consultation and right-sourcing.

Asked how their own success should be measured, they said it should be based on a mix of quantitative and qualitative results such as impact on unit cost, speed to market, cycle-time improvements, strategic agility, and hitting budget targets. Overall, CIOs need to show they have **created real business value through IT**. (optimizemag, June 2003)

ing on resource agility and risk mitigation, said Meta president Fred Amoroso and EVP Karen Rubenstrunk at the recent METAAmorphosis Plus Conference.

Like other business executives, CIOs need a dedicated person in charge of IT finance, IT communications, IT HR, and IT sourcing, even if it's not their full time job. And they should consider **balanced scorecards** that track customer satisfaction, cycle time, growth, innovation, market share, ROI and staff morale. (optimizemag, June 2003)

Project Sponsor

(Reprinted from [projectMethodology](#)[®], pmMaturity's, PMI based Project Management Methodology.)

*The project sponsor is usually a member of the management team, which will ultimately be the recipient of the project's end result. A **good project sponsor is a prerequisite for a great project manager**. The sponsor is usually head of a program area and not normally a day-to-day staff person. This is the person who makes the business argument for the project to exist. This individual usually controls the overall funding of the project. The project sponsor may or may not be part of the department management.*

General Functions

- ◆ Articulate program requirements
- ◆ Ensure that requirements are met.
- ◆ Provide necessary funding and resources as appropriate.
- ◆ Champion the project to provide exposure and buy-in.
- ◆ Communicate the sponsor's views on project progress and success factors to the project team and other stakeholders

Project Initiation

- ◆ Provide strategic plans and guidance to correctly identify the relevance and value of the project both today and in the future.
- ◆ Define sponsor needs.
- ◆ Obtain funding for project when necessary.
- ◆ Assign sponsorship personnel as points of contact.

Project Planning

- ◆ Review and approve Project Plan.
- ◆ Participate in planning sessions.

Project Execution

- ◆ Attend executive requirement reviews.
- ◆ Help resolve requirements problems.
- ◆ Provide written agreement to requirements and qualifying criteria.

Project Control

- ◆ Attend and participate as needed at Project Status Reviews and steering meetings.

Project Closeout

- ◆ Provide representatives to attend lessons-learned meeting.
- ◆ Sign off on project completion.



a complete list of project team member roles and responsibilities are contained in [projectMethodology](#)[®]